1. <u>ADVERTISING</u> (PCP, Cards, Business cards, MK checks, MK website, etc...)

2. <u>BANK FEES</u> (fees the bank charges for your account, NSF returns, etc...)

3. <u>CHILD CARE</u> (child care while working MK)

4. <u>CLOTHING</u> (Red Jacket, Director Suit, Seminar Gown)

5. COMMISSION STATEMENTS

(commission earned for Team Building)

6. <u>DEMO SUPPLIES</u>

(retail product pulled for demo)

7. <u>DRY CLEANING</u> (for MK attire when you travel)

8. DUES & PUBLICATIONS

(to increase your business)

9. <u>INSURANCE</u> (for your MK products)

10. INTEREST & PROPAY

(on business loan and credit card processing fees)

11. <u>MEALS</u> (business lunches, dinners, coffee, open houses, etc...)

12. <u>MEETING FEES</u> (weekly mtgs, quarterly events, marketing events, etc..)

13. <u>OFFICE EXPENSES</u> (paying for help, computers, software, updates for Blvd)

14. <u>PERSONAL USE</u> (retail product pulled for you)

15. <u>POSTAGE</u> (all postage used to facilitate and promote your business)

16. <u>PROFESSIONAL SALON</u> <u>SERVICES</u> (hair and nails)

17. <u>RENT & INSURANCE</u> (Rent Statements, Home Owners Ins. & Renter's Ins.)

18. <u>SUPPLIES</u> (purchases to run your business; paper, ribbon, cotton pads, ink, etc...)

19. <u>TAX PREPARATOPN</u> <u>SERVICES</u> (Accounting Unlimited)

20. <u>**TELEPHONE**</u> (Base rate for the year)

21. <u>TELEPHONE &</u> <u>COMMUNICATIONS</u>

(long distance, second line, cell, voice mail, Internet, fax line...)

22. <u>TRAVEL EXPENSES</u> (hotel, air Fare, parking, cabs, meals, etc...)

23. <u>UTILITIES</u> (Gas, Electric, Water, Sewage, Cable, Garbage, etc...)

24. <u>VEHICLE EXPENSES</u> (Gas, Oil Changes, Washes,

Mileage)

25. <u>WEEKLY</u> <u>ACCOMPLISHMENT SHEETS</u> ((Record of your weekly sales for

((Record of your weekly sales for the year)

26. <u>WHOLESALE ORDERS</u> (Packing slips from your Section 1 & Section 2 orders)

27. <u>WORKSHOPS</u> (Career Conference, Seminar, Retreats)

Director 28. <u>MONEY COLLECTED &</u> <u>PAID OUT</u> (for Rent, Workshops, Tapes, etc.)

Director 29. <u>NEWSLETTER COSTS</u> (outsourcing and printing)

Director **30.** <u>PRIZES & AWARDS</u> (purchased for Consultants)